COMMERCIAL SALES GUIDE

NEW SPRING OFFER

Effective 5.22.14-7.13.14





DIRECTV solutions for every business

OFFER HIGHLIGHTS

5 MONTHS OF FREE COMMERCIAL XTRA[™] PACK

when your customers purchase 2014 NFL SUNDAY TICKET—Requires Auto Bill Pay. > See page 5

2014 NFL SUNDAY TICKET INCLUDED AT NO EXTRA CHARGE°

when your customers sign up for BUSINESS ENTERTAINMENT[®] or BUSINESS CHOICE.[™] ► See page 6

PACK THE HOUSE AND SAVE

with MLB EXTRA INNINGS[™] and NFL SUNDAY TICKET. ► See pages 3 & 8

PRODUCED BY DIRECTV MARKETING DEPARTMENT. NOT FOR PUBLICATION OR CUSTOMER DISTRIBUTION. Programming, pricing, terms and conditions subject to change at any time. For assistance with understanding packages, offers or benefits of DIRECTV, contact Retail Services at 1-800-323-1994.



Commercial MVP Marketing Program

The DIRECTV MVP Marketing Program offers turnkey solutions to build consumer awareness. A variety of tools help differentiate businesses by promoting the features and benefits of DIRECTV. There are four components to the MVP Marketing Program:

On-Premise Sports Kits

On-premise marketing materials are provided with every qualifying sports subscription purchase, free of charge!

Kits are available for the following sports: NFL SUNDAY TICKET, MLB EXTRA INNINGS,[™] NHL[®] CENTER ICE[®], NBA LEAGUE PASS, ESPN GamePlan and ESPN FULL COURT.

- Public Viewing customers subscribing to select sports subscriptions will automatically receive a sports marketing kit with their order.
- Contents of kit may include: posters, window clings, coasters, banners and more! (Varies by sport)
- Customers may order additional kits or kit components from directvmvp.com.

2 DIRECTV MVP Merchandise Center

The DIRECTV MVP Merchandise Center is an online tool that allows businesses to create their own marketing materials.

- Customers will receive a username and password via mail to access the website at directvmvp.com.
- Customers can submit their orders directly through the website or download print-ready files for reproduction (customer is responsible for printing costs).
- Cost will vary by item, which may be printed by business owner.
- For questions, concerns or access issues, please call our vendor partner, BrandMuscle, at 1.877.846.7155.

3 Sports Bar Finder

DIRECTV Sports Bar Finder, a mobile app¹ available on iPhone[®] and Android,[™] drives customer traffic. It allows patrons to search near their current location for bars and restaurants featuring a particular sporting event.

- With the purchase of a base package, Public Viewing customers are automatically enrolled and listed in the Sports Bar Finder database.
- Customer's business will be added to the app upon activation of DIRECTV[®] service.
- All establishment contact information is based on the customer information captured in STMS.
- Changes to business name, (service) address and phone number are easily reflected by properly updating the appropriate information in STMS (changes will appear in the app upon activation).
- Follow normal business rules to update any of the fields in STMS upon request.

4 Weekly Sports Schedules

Get the latest matchups and programming on DIRECTV so your customers can drive traffic with the most popular sporting events and shows. Available via email or through our custom advertising and merchandise site.









2

Make Your Customer's Business a Crowd Favorite with MLB EXTRA INNINGS[™] and NFL SUNDAY TICKET on DIRECTV.

MLB EXTRA INNINGS[™]



- Up to 80 out-of-market MLB games a week¹
- Up to 98% of these games available in HD each week²
- Game Mix Watch up to eight games at the same time, live on your TV³ Only available in HI
- In-market games will be shown on your Regional Sports Network (RSN) or a local channel

NFL SUNDAY TICKET



- Up to 40 out of-market games! Every Sunday. All in HD?
- Up to 200 games during the regular season. That's 17 weeks of action.
- RED ZONE CHANNEL® Never miss a play inside the 20. Get all the final stats from around the league. All in HD²

SEE PAGE 8 FOR FULL PRICING

Score More Business

The **PROFIT CALCULATOR** is a game changer!

Our dynamic sales tool makes it easy to calculate and show customers how much revenue and profit they can make with MLB EXTRA INNINGS[™] and NFL SUNDAY TICKET.

- Enter a few facts about your customer's business into the calculator fields.
- Calculate and show your customer how much revenue and profit they can make.
- Create a convincing presentation on the investment value of MLB EXTRA INNINGS[™] and NFL SUNDAY TICKET that no one can say no to.

Start using this valuable tool today! Contact your Regional Sales Manager for more information.



1 Blackout restrictions and other conditions apply to all sports programming. Actual number of games varies by market due to blackout rules and other conditions. 2 To access DIRECTV HD programming, HD equipment required. Number of HD channels based on package selection. 3 For full Mix Channel and interactive functionality, a D10 (or later model) interactive DIRECTV Receiver is required. Access to channels depends on programming package. <u>*2014 NFL SUNDAY TICKET OFFER:</u> In order to receive NFL SUNDAY TICKET, customers must subscribe to a Commercial base programming package with a 24-month agreement. Customers must order by 7/31/14 and activate by 8/30/14 to be eligible for the 5-Pay option, order by 9/29/14 and activate by 10/29/14 to be eligible for the 3-Pay option, and order by 11/28/14 and activate by 12/28/14 to be eligible for the 1-Pay option. The remaining balance of NFL SUNDAY TICKET will be charged to customer's account in the event of early disconnect. LIMIT ONE NFL SUNDAY TICKET OFFER PER ACCOUNT. Offer void where prohibited or restricted. Sports subscriptions automatically continue each year, provided DIRECTV carries these services, unless subscriber calls 1-866-945-9940 to cancel prior to the season. Account must be in "good standing" as determined by DIRECTV in its sole discribe to rall offers. DIRECTV programming, pricing, terms and conditions subject to change at any time. Taxes not included. Receipt of DIRECTV programming subject to terms of DIRECTV Commercial Customer Viewing Agreement. Major League Baseball trademarks and copyrights are used with permission of the applicable MLB entities. All rights reserved. Visit the official website at MLB.com. NFL, the NFL Shield design, NFL SUNDAY TICKET name and logo are registered trademarks of the NFL and its affiliates. NFL team names and uniform designs are registered trademarks of the teams indicated. MLB: Norm Hall/Getty Images. Eli Manning: James Michelfelder+Therese Sommerseth. ©2014 DIRECTV. DIRECTV. DIRECTV and the DIRECTV for BUSINESS logo ar



SEE PAGE 8 FOR FULL PRICING

PACKAGES starting at

\$116⁷⁶

PACKAGES starting at

^{\$257⁹³} -PAY OPTION



Business Types and Eligibility

Public Viewing: BARS, LOUNGES, RESTAURANTS, CASINOS, COFFEE SHOPS



QUALIFICATIONS FOR ELIGIBILITY

- Television viewing accessible to the general public
- Main source of revenue from the sale of food and beverages for immediate consumption
- No admission fee

WHY THEY NEED DIRECTV

Turn customers into regulars

- 88% of bar and restaurant subscribers believe DIRECTV sports programming increases their business[^]
- 86% of bar and restaurant subscribers believe DIRECTV programming creates a more lively atmosphere[^]
- 80% of bar and restaurant subscribers believe DIRECTV programming generates more loyal, repeat customers[^]

Business Viewing: AUTO SHOPS, HEALTH CLUBS, BANKS, SALONS, WAITING AREAS



QUALIFICATIONS FOR ELIGIBILITY

- Television viewing accessible to the general public
- Main source of revenue from the sale of goods, services and experiences

WHY THEY NEED DIRECTV

Help reduce perceived wait times

- 87% of business subscribers believe DIRECTV helps customers/patients pass the time[°]
- 86% of business subscribers that subscribe to SonicTap[®] believe that DIRECTV SonicTap[®] Music Channels create a more lively atmosphere[°]
- Watching sports, news or entertainment is a great way for customers to pass the time
- DIRECTV helps to differentiate your business

Private Viewing: PRIVATE OFFICES, CONFERENCE ROOMS, EMPLOYEE BREAK ROOMS



QUALIFICATIONS FOR ELIGIBILITY

 Television viewing accessible only to employees

WHY THEY NEED DIRECTV Keep employees connected

- Improves employee morale and productivity
- Gives employees round-the-clock access to news and entertainment



^Based on a March 2013 national survey of bar and restaurants that expressed an opinion. [°]Results are based on a March 2013 national survey of 503 DIRECTV business viewing subscribers with at least 3 months tenure who expressed an opinion. NFL: Kevin Terrell/AP Photo. Peyton Manning: James Michelfelder+Therese Sommerseth. MLB: Getty Images. Norm Hall/Getty Images. The Situation Room with Wolf Blitzer: © & © 2014 Cable News Network. A Time Warner Company. All Rights Reserved.

Public Viewing Packages



Offers end 7/13/14; on approved credit. New Commercial customers only. 24-month programming agreement required. Credit card may be required (except in MA & PA). \$19.95 Handling & Delivery fee may apply. Local channels subscription where available. Customers must subscribe to one of the following base programming packages in order to add on any additional service(s): COMMERCIAL XTRA PACK, COMMERCIAL CHOICE PLUS, COMMERCIAL CHOICE, BUSINESS INFORMATION or COMMERCIAL ENTERTAINMENT PACK

analade customer to the function of the function of the boltwing dase programming packages in order to add unary addudula services; CUMMERCIAL KIRA PACK, COMMERCIAL KIRA PACK (\$12.99/mc), SPORTS PACK (\$12.99/mc) and outet fees for two receivers (\$46.51/mc), Additional outet fees of \$15/mc), additional receiver, Purchase of a consecutive months of COMMERCIAL KIRA PACK (\$12.99/mc) and outet fees for two receivers (\$30.37/mc), additional outet fees of \$15/mc), additional services, Purchase of a consecutive months of COMMERCIAL KIRA PACK (sequence) (Souther Could ENTERTIAINMENT PACK (sequence) (Souther Could ENTERTIAINMENT PACK (sequence) (Souther Could Entertian Souther Could Entertian Souther Could Entertian Souther Souther Could Entertian Souther Souther Could Entertian Souther Could Ente

Business/Private Viewing Packages

	COMMERCIAL BASIC™ Access to over 30 Channels	BUSINESS INFORMATION® Access to over 45 Channels	BUSINESS ENTERTAINMENT® Access to over 100 Channels	BUSINESS CHOICE™ Access to over 145 Channels				
REGULAR PRICE [Customer rolls to the then- current retail rate after the expiration of promotional credits]	\$ 23 <u>99</u> MOL	\$ 48 99 MO.	\$74 99	\$ 97 <u>99</u> MO.				
12-MONTH NEW SPRING OFFER (Valid through 7/13/14)	\$23% For 12 months with 24-month agreement	- \$9/mo.: For 12 months - \$10/mo.: For 12 months with enrollment in Auto Bill Pay' \$299 99 Mo. For 12 months with Auto Bill Pay enrollment and 24-month agreement	- \$10/mo.: For 12 months - \$10/mo.: For 12 months with enrollment in Auto Bill Pay! \$554,99 Mo. For 12 months with Auto Bill Pay enrollment and 24-month agreement NFL SUNDAY TICKET 201	 \$28/mo.: For 12 months \$10/mo.: For 12 months with enrollment in Auto Bill Pay \$599 99, Mo. For 12 months with Auto Bill Pay enrollment and 24-month agreement MCLUDED at no extra charge 				
36-MONTH NEW SPRING OFFER (Vatid through 7/13/14) BUSINESS VIEWING ONLY	N/A	- \$5/mo.: For 36 months ² \$4399 For 36 months with Auto Bill Pay enrollment and 36-month agreement	- \$7/mo.: For 36 months ² \$67799 For 36 months with Auto Bill Pay enrollment and 36-month agreement NFL SUNDAY TICKET 2010	- \$18/mo.: For 36 months? \$79 99 No. For 36 months with Auto Bill Pay enrollment and 36-month agreement				
PREMIUMS/ ADVANCED SERVICES	NO OFFERS AVAILABLE		(Rolls to \$15/mo. at month 4) SAVE OV	©® MUSIC CHANNELS /ER ^{\$} 100 ⁴ (Rolls to \$35.99/mo. at month 4) WTIME. SAVE OVER ^{\$} 50 ² (Rolls to \$17.99/mo. at month 4)				
HARDWARE	UP TO 2 FREE SD RECEIVERS ⁵ Cost for additional receivers: SD: ^{\$} 69 HD: ^{\$} 99	UP TO 4 FREE RECEIVE	(4 HD or 4 SD) ⁵ for Business (4 HD or 2 SD DVR; or 4 SD) Cost for additional receivers: SD:	⁵ for Private Viewing				
STANDARD INSTALLATION		\$49 Complex/custom installation	extra	FREE Applicable use tax adjustment may apply on retail value of installation.				
ADDITIONAL RECEIVER FEES – BUSINESS VIEWING		■ 1 st RECEIVER: FREE ■ 2 ND – 9 TH RECEIVER: \$6 EACH	 10TH - 21ST RECEIVER: \$3 EACH 22ND + RECEIVER: \$1 EACH 					
ADDITIONAL RECEIVER FEES - PRIVATE VIEWING		 1st RECEIVER: FF 2ND RECEIVER AN 						
REGIONAL SPORTS NETWORK FEES		N/A		Regional Sports Network Fee may apply 0-1: ^{\$} 0; 2-3: ^{\$} 3.99; 4+: ^{\$} 7.99				
		ALL PRICES INCLUDE LOCAL	CHANNELS, WHERE AVAILABLE					
DVR SERVICE PRIVATE VIEWING	DVR SERVICE PRIVATE VIEWING DVR Service for just \$12/mo.							
3-YEAR OFFER FOR NEW CUSTOMERS FOR BUSINESS VIEWING	NEW CUSTOMERS FOR Price protected at promotional rate for 3 years Rolls to the then-prevailing rate in month 38 Incoment in Auto Bill Pay required							
NO-CONTRACT OPTION Additional receiver and Regional Sports Fees may apply. • Retail Pricing Only • Up to 2 FREE SD Receivers (1 SD Receiver for SonicTap® Audio only) • Standard Installation Fee of \$199								
channels subscription where available Regional Sports Fee applicable for BUS at point of sale and activation of BUSIN	e. Customers must subscribe to one of the following ba SINESS CHOICE subscribers in select ZIP codes where DI ESS INFORMATION or above. 24-month agreement requi	se programming packages in order to add on any addi RECTV is contractually obligated to distribute multiple red. 2 <u>BUSINESS VIEWING:</u> Purchase of 36 consecutiv	greement required. Credit card may be required (except in M tional service(s): BUSINESS CHOICE, BUSINESS ENTERTAIN Regional Sports Networks. 1 Additional \$10/mo. credit for 12 e months of BUSINESS CHOICE, BUSINESS ENTERTAINMENT unt for 36 consecutive months. Account must be in "good st	MENT, BUSINESS INFORMATION or COMMERCIAL BASI 2 months after signing up for Auto Bill Pay with credit ca or BUSINESS INFORMATION and local channels package				

per Pack. IF BY THE END OF PROMOTIONAL PRICE hie. PRIVATE VIEWING: Unon DIRECTV S stem activation. DIRECTV will credit the new Private Viewi customer's account \$17.99/ ecutive months for SHOWTIMF an PERIOD(S) CUSTOMER DOES NOT CONTACT DIRECTV TO CHANGE SERVICE, THEN ALL SERVICES WILL AUTOMATICALLY CONTINUE AT THE THEN-PREVAILING RATES. IN THE EVENT YOU FAIL TO MAINTAIN YOUR PROGRAMMING AGREEMENT, YOU AGREE THAT DIRECTV MAY CHARGE YOU A PRORATABLE EARLY CANCELLATION FEE OF UP TO \$480 FOR 24-MONTH CONTRACT AND \$720 FOR 36-MONTH CONTRACT. LIMIT ONE BILL CREDIT OFFER PER ACCOUNT. In certain mark THAT DIRECTV MAY CHARGE YOU A PRORATABLE EARLY CANCELLATION FEE OF UP TO \$480 FOR 24-MONTH CONTRACT AND \$720 FOR 36-MONTH CONTRACT. LIMIT ONE BILL CREDIT OFFER PER ACCOUNT. In certain markets, programming/pricing may vary. 3 To access DIRECTV HD programming, HD Access fee (\$15/mo.) and HD equipment are required. Number of HD channels varies by package. Upon DIRECTV System activation, DIRECTV will credit the new BUSINESS INFORMATION, BUSINESS ENTERTAINMENT or BUSINESS CHOICE customer's account \$15/mo. for the three consecutive months of HD Access, provided account is in "good standing," as determined by DIRECTV in its sole discretion. In the fourth month, HD Access will automatically continue at the then-prevailing rate. LIMIT ONE HD ACCESS BILL CREDIT OFFER PER ACCOUNT. 4 24-month agreement to a Commercial base programming package required. Upon DIRECTV System activation, DIRECTV will credit the new customer's account \$35.99/mo. for three consecutive months for SonicTap Music Channels. Unless the customer calls to cancel, in the fourth month SonicTap Music Channels will automatically continue at the then-prevailing rate. 5 New BUSINESS CHOICE, BUSINESS ENTERTAINMENT and BUSINESS INFORMATION Business for SonicTap Music Channels. Unless the customer calls to cancel, in the fourth month SonicTap Music Channels will automatically continue at the then-pre Viewing customers are eligible for any combination of up to four HD and/or up to four SD Receivers for a total of up to four free receivers. New BUSINESS CHOICE, BUSINESS ENTERTAINMENT and BUSINESS INFORMATION Private Viewing customers are eligible for any combination of up to four HD, two SD DVR Receivers, or four SD Receivers, for a total of up to four free receivers. DVR Service (\$12/mo.) activation required for DVR and HD DVR equipment. COMMERCIAL BASIC customers are eligible for up to two free SD Receivers. Business Viewing: no mirroring fee for only one receiver; \$6/mo. each for the 2nd through the 9th receiver; \$3/mo. each for the 10th through the 21st receiver; \$1/mo. each for the 22nd and each additional receiver. Private Viewing: no mirroring fee for only one receiver; \$6/mo.; additional receiver mirroring fees \$6/mo. each. 24-month base programming agreement equired. Offer available to new Commercial customers in commercial structures no more than three stories high. No single-family A contract to the second of the

International A La Carte Packages

	IN-LANGUAGE PUBLIC VIEWING PACKAGE		WorldDirect® A La Carte Packages ³						
	EVO 1-100 COMERCIAL	COMMERCIAL		PUBLIC VIEWING	BUSINESS/ PRIVATE VIEWING				
	MÁS ULTRA [™] PACK* Access to over 120 Channels	BASIC ^{THER} with International Add-On ¹ Access to over 30 Channels	CHINESE ChineseDirect™ CTI Zhong Tian, CCTV-4, Guangzhou, CCTV News, NBA TV, MLB Network, belN SPORTS, National Geographic, Disney, CNN, 88TV, 88Films, FoodNetwork Asia, iCable Financial Info News, iCable News	^{\$} 39.99/mo.	\$34.99/mo.				
REGULAR PRICE	\$ 99 <u>99</u> MD	\$77 99	MandarinDirect™ III CTI Zhong Tian, Phoenix North America, Phoenix InfoNews, Jiangsu Satellite TV, CCTV-4, Charming China	^{\$} 26.99/mo.	^{\$} 21.99/mo.				
(Customer rolls to the then-current retail rate after the expiration of promotional credits)	- ^{\$} 27/mo.: For 12 months	- \$ 5/mo.: For 12 months	FILIPINO FilipinoDirect™ The Filipino Channel, GMA Pinoy TV, ABS-CBN News Channel, Cinema One Global, BRO, MYX, GMA Life TV, DZMM (radio), INCTV	^{\$} 42.99/mo.	^{\$} 37.99/mo.				
12-MONTH NEW SPRING	• \$10/mo.: For 12 months with enrollment in Auto Bill Pay ²	with enrollment in Auto Bill Pay ²	TFCDirect™ The Filipino Channel, ABS-CBN News Channel, Cinema One Global, MYX, DZMM (radio), INCTV, BRO	^{\$} 32.99/mo.	^{\$} 27.99/mo.				
Valid through 7/13/14	\$62 99 For 12 months with Auto Bill Pay enrollment	\$18 <u>99</u> For 12 months with Auto Bill Pay enrollment	KOREAN KoreanDirect™ EBS, SBS, MBC, MBC Every1, National Geographic Channel Korea, YTN, SBS Plus, CTS, Radio Korea, TAN TV, MBN Plus, KBS World	^{\$} 36.99/mo.	^{\$} 31.99/mo.				
PREMIUMS/	and 24-month agreement	and 24-month agreement FREE FOR 3 MONTHS:	RUSSIAN RussianDirect™ Channel One, Dom Kino, Muzika Pervogo, Carousel, Vremya	^{\$} 39.99/mo.	^{\$} 34.99/mo.				
ADVANCED	HD ACCESS ⁴	HD ACCESS ⁴ SONICTAP [®] MUSIC CHANNELS ⁵ SICTZ (Private Viewing Only) ⁶	RussianDirect™ II Channel One, Dom Kino, Muzika Pervogo, RTR Planeta, ROSSIYA 24, RTVi, Carousel, Vremya	^{\$} 45.99/mo.	^{\$} 40.99/mo.				
SERVICES	SONICTAP® MUSIC CHANNELS ⁵	(Private Viewing Only) ⁶	RTR Planeta A La Carte RTR Planeta	^{\$} 24.99/mo.	^{\$} 19.99/mo.				
HARDWARE	(Up to 2 HD or 4 SD) Cos	E RECEIVERS ⁷ t for additional receivers: HD: ^{\$} 99	VIETNAMESE VietDirect™VHN VHN-TV, SBTN, Little Saigon Radio, HONVIETV, AET, Viên Thao, VietFace TV, TViet Network	^{\$} 29.99/mo.	^{\$} 24.99/mo.				
_	/		Spanish A La Carte Packages [*]						
STANDARD INSTALLATION	\$ Complex/custom		EN ESPAÑOL Univision West, MegaTV, Telemundo East, Telemundo West, UniMás, TV Venezuela, mun2, Telefe, Méxicanal, Discovery en Español, WAPA América, Regional Music TV, Nuestra Tele, Caracol TV, NTN24, CNN en Español, Estudio Cinco, Cine Estelar, Cinelatino, FOX Deportes, belN SPORTS en Español, TyC Sports, Centroamerica TV, TeleCentro, Perú Mágico, ESPN Deportes, Televisión Dominicana, Discovery	^{\$} 54.99/mo.	^{\$} 44.99/mo.				
	IN-LANGUAGE PUBLIC VIEWING PACKAGE COMERCIAL	COMMERCIAL	Familia, TV Chile, Ecuavisa, SUR Perú, Azteca América, History en Español, Pasiones, Tr3s, México 22, TVÉ, Cine Nostalgia, Customer Information Channel, Nat Geo Mundo, CANAL ONCE, Fox Life, GolTV, Univision Deportes Network, Univision tlnovelas, FOROty, De Pelicula, De Pelicula Clásico, Bandamax, ViendoMovies						
NO CONTRACT OPTION	MÁS ULTRA™ PACK Access to over 120 Channels	BASIC [™] with International Add-On ¹ Access to over 30 Channels	AMÉRICAS PLUS™ Caracol TV, Cine Estelar, Cinelatino, Cine Nostalgia, Discovery en Español, Discovery Familia, Ecuador TV, Ecuavisa Internacional, MegaTV, mun2, Nuestra Tele, Perú Mágico, Regional Music TV, SUR Perú, TeleCentro, Telefe, Telemundo, TVE, TV Chile, Televisión Dominicana, TV Venezuela, UniMás, WAPA América	^{\$} 24.99/mo.	^{\$} 24.99/mo.				
REGULAR PRICE	\$99 <u>99</u> MO. UP TO 2 FREE 5	\$23 <u>99</u> SD RECEIVERS	MÉXICO PLUS™ Azteca América, Cine Estelar, Cine Nostalgia, Discovery en Español, Discovery Familia, MegaTV, Méxicanal, México22, Estudio Cinco, Tr3s, Musica y Mas, mun2, Regional Music TV, TeleCentro, Telemundo, Televisión Dominicana, UniMás	^{\$} 24.99/mo.	^{\$} 24.99/mo.				
HARDWARE	Cost for additional receiver		DIRECTV® DEPORTES belN SPORTS en Español, ESPN Deportes, GolTV, TyC Sports, Univision Deportes Network	^{\$} 24.99/mo.	^{\$} 24.99/mo.				
STANDARD INSTALLATION	\$199 Complex/custom installation extra		Add any of these packages above onto any base programming package. Public Viewing Customer COMMERCIAL BASIC with an additional International A La Carte Package. Otherwise, it can only be add above. AMÉRICAS PLUS, MÉXICO PLUS and DIRECTV DEPORTES all qualify as an International A La Cart	ed with BUSINESS	n only be added to SINFORMATION® or				

Offers end 7/13/14; on approved credit. New Commercial customers only. 724-month programming agreement required. Credit card may be required (except in MA & PA) \$19.95 Handling & Delivery fee may apply. Local channels subscription where available, white redit card at point of sale and activation of COMMERCIAL BASIC plus an International package; \$10/mo. credit for 12 months for signing up for Auto Bill Pay with credit card at point of sale and activation of BUSINESS INFORMATION or above excluding COMMERCIAL BASIC plus an International package; \$10/mo. credit for 12 months for signing up for Auto Bill Pay with credit card at point of sale and activation of BUSINESS INFORMATION or above excluding COMMERCIAL BASIC plus an International package; \$10/mo. credit for 12 months for signing up for Auto Bill Pay with credit card at point of sale and activation of BUSINESS INFORMATION or above excluding COMMERCIAL BASIC DIV for COMMERCIAL MAS UITRA PACK Nets based on Estimated Viewing occupancy [VOI] 1-100 not; COMERCIAL MAS UITRA PACK IPULATY \$99.97mo. Jinculaes local channels; COMERCIAL MAS UITRA PACK IPULATY \$99.97mo. Jinculaes local channels; COMERCIAL MAS UITRA PACK Nets and on the print of sale and activation on the ginning in the second month; DIRECT V will credit the new COMERCIAL BASIC BUL CREDIT OFFER; How Public Viewing customers account \$27/mo. for 12 consecutive months for signing up for Auto Bill Pay. Account must be in "good standing," as determined by DIRECT V in the sold discretion. In the second month, DIRECT V will credit the new COMERCIAL BASIC BUL CREDIT OFFER; How Public VI VII Credit The TEMP FORMATION COMERCIAL BASIC Customers account \$50.00 CONTACT VI CHANGE SERVICE THEN ALL SERVICES WILL ALL VIEW TO FER THE THE THE NEW DIA CONTACT VIEW COMMERCIAL BASIC Customers account to sin "good standing," as determined by DIRECT V will credit the new Comercial Base programming account must be in "good standing," as determined by DIRECT VI VII Credit the new Customers account \$27/mo. for three consecutive mon

Drive Traffic with Premium Sports Packages

PUBLIC VIEWING		1-50	51-100	101- 150	151- 200	201- 350	351- 500	501- 750	751- 1,000	1,001- 1,500	1,501- 2,000	2,001– 5,000	5,001-1	10,001+		
F	20	NEW CUSTOMERS (Acquisition ¹) EXISTING CUSTOMERS (Upgrade ²)	1-PAY	^{\$} 1,289 ⁶⁶	\$2,048 ²⁹	^{\$} 4,096 ⁵⁸		\$ 5,734 31	\$ 8,193 15	\$ 9,219 53	^{\$} 12,289 ⁷³	^{\$} 18,434 ⁵⁹	^{\$} 24,579 ⁴⁵	\$51,207 ¹⁹	N/A	N/A
			3-PAY	^{\$} 429 ⁸⁹	^{\$} 682 ⁷⁶	\$1,3	\$1,365 ⁵³		\$2,731 ⁰⁵	\$3,073 ¹⁸	\$ 4,096 58	^{\$} 6,144 ⁸⁶	\$8,193 ¹⁵	^{\$} 17,069 ⁰⁶	\$34,138 ¹³	\$40,965 ⁷⁵
	NFL SUNDAY		5-PAY	^{\$} 257 ⁹³	^{\$} 409 ⁶⁶	\$819 ³²		^{\$} 1,146 ⁸⁶	^{\$} 1,638 ⁶³	\$1,843 ⁹¹	\$2,457 ⁹⁵	\$3,686 ⁹²	\$4,915 ⁸⁹	^{\$} 10,241 ⁴⁴	^{\$} 20,482 ⁸⁸	^{\$} 24,579 ⁴⁵
	TICKET Pricing		1-PAY	^{\$} 1,445 ⁰⁰	^{\$} 2,295 ⁰⁰	^{\$} 4,590 ⁰⁰		^{\$} 6,425 ⁰⁰	^{\$} 9,180 ⁰⁰	\$10,330 ⁰⁰	\$13 ,770 00	^{\$} 20,655 ⁰⁰	^{\$} 27,540 ⁰⁰	^{\$} 57,375 ⁰⁰	N/A	N/A
		EXISTING CUSTOMERS (Renewal ³)	3-PAY	\$481 ⁶⁷	^{\$} 765 ⁰⁰	\$1,530 ⁰⁰		\$2,141 ⁶⁷	\$3,06000	\$3,443 ³³	\$4,59000	^{\$} 6,885 ⁰⁰	^{\$} 9,180 ⁰⁰	^{\$} 19,125 ⁰⁰	\$38,250 ⁰⁰	\$45,90000
			5-PAY	^{\$} 289 ⁰⁰	^{\$} 459 ⁰⁰	^{\$} 918 ⁰⁰		^{\$} 1,285 ⁰⁰	^{\$} 1,836 ⁰⁰	^{\$} 2,066 ⁰⁰	^{\$} 2,754 ⁰⁰	^{\$} 4,131 ⁰⁰	^{\$} 5,508 ⁰⁰	^{\$} 11,475 ⁰⁰	^{\$} 22,950 ⁰⁰	^{\$} 27,540 ⁰⁰
FC	CO	NEW CUSTOMERS (Acquisition ¹)	1-PAY	\$583 ⁷⁹	^{\$} 779 ⁷⁹	^{\$} 1,090 ⁵⁹	\$1,558 ³⁹	\$2,000 ⁰⁰	^{\$} 2,240 ⁰⁰	\$2,5	60 ⁰⁰	\$3,360 ⁰⁰		\$4 , 400 ⁰⁰	\$5,600 ⁰⁰	\$8,000 ⁰⁰
			3-PAY	^{\$} 194 ⁶⁰	^{\$} 259 ⁹³	\$363 ⁵³	\$51946	^{\$} 666 ⁶⁷	\$746 ⁶⁷	\$85	53 ³³	\$1,120 ⁰⁰		\$1,466 ⁶⁷	\$1,866 ⁶⁷	\$2,666 ⁶⁷
	MLB Extra Innings sm		5-PAY	\$116 ⁷⁶	^{\$} 155%	\$218 ¹²	\$311 ⁶⁸	\$40000	^{\$} 448 ⁰⁰	\$5´	1200	^{\$} 672 ⁰⁰		\$88000	\$1,120 ⁰⁰	\$1,600 ⁰⁰
		EXISTING CUSTOMERS (Renewal ³)	1-PAY	\$833 ⁹⁹	\$1,113 ⁹⁹	\$1,557 ⁹⁹	^{\$} 1,947 ⁹⁹	^{\$} 2,500 ⁰⁰	\$2,800 ⁰⁰	\$3,2	20000	\$4,200 ⁰⁰		\$ 5,500 00	\$ 7,000 00	\$10,000 ⁰⁰
			3-PAY	^{\$} 278 ⁰⁰	\$371 ³³	^{\$} 519 ³³	^{\$} 649 ³³	\$833 ³³	\$ 9 33 ³³	\$1,0	166 ⁶⁷	^{\$} 1,4	0000	^{\$} 1,833 ³³	^{\$} 2,333 ³³	\$3,333 ³³
			5-PAY	^{\$} 166 ⁸⁰	^{\$} 222 ⁸⁰	\$31160	\$389 ⁶⁰	^{\$} 500 ⁰⁰	^{\$} 560 ⁰⁰	\$64	40 ⁰⁰	\$84	0 ⁰⁰	\$1,100 ⁰⁰	^{\$} 1,400 ⁰⁰	\$2,000 ⁰⁰
F	CO	NEW CUSTOMERS (Acquisition ¹)	1-PAY	\$39	9498	^{\$} 946 ⁹⁸		\$1,639 ⁹⁸		\$1,955 ⁹⁷		^{\$} 2,902 ⁹⁸		\$3,786 ⁹⁹	\$4 , 746 ⁹⁹	
	ESPN		3-PAY	\$13	31 ⁶⁶	\$315 ⁶⁶		^{\$} 546 ⁶⁶		\$651 ⁹⁹		^{\$} 967 ⁶⁶		\$1,262 ³³	\$1,582 ³³	
	GAMEPLAN		1-PAY	\$63	30 ⁹⁹	\$1,556 ⁹⁷		\$1,925 ⁹⁷		\$2,301 ⁹⁹		\$3,413 ⁹⁷		\$4,342 ⁹⁸	³ \$5,585 ⁹⁷	
			3-PAY	\$21	\$210 ³³ \$518 ⁹⁹		\$64199 \$7		7 ³³ \$1,137 ⁹⁹		^{\$} 1,447 ⁶⁶	⁶⁶ \$1,861 ⁹⁹				
	FOX Soccer Plus	NEW AND Existing Customers	MONTHLY	\$100 ⁰⁰	\$150 ⁰⁰	\$200 ⁰⁰		\$250 ⁰⁰		\$300 ⁰⁰						
	MLS DIRECT KICK™		\$99%													

REMINDER: An approved FCO/EVO must be on file prior to the activation of any FCO/EVO premium sports package. Acquisition: Add package at point of sale. Upgrade: Active DIRECTV customer who did not take package in prior season. Renewal: Active DIRECTV customer who did take package in prior season.

BUSINESS/PRIVATE VIEWING	BUSINESS VIEWING	PRIVATE VIEWING		
NFL SUNDAY TICKET	NEW CUSTOMERS (Acquisition ¹)	\$441 ⁷⁹	\$352 ⁵⁴	
(3-Pay and 5-Pay options also available)	EXISTING CUSTOMERS (Renewal ³)	^{\$} 495 ⁰⁰	\$395 ⁰⁰	
MLB EXTRA INNINGS [™]	NEW CUSTOMERS (Acquisition ¹)	^{\$} 525 ⁰⁰	^{\$} 252 ⁰⁰	
(3-Pay and 5-Pay options also available)	EXISTING CUSTOMERS (Renewal ³)	^{\$} 750 ⁰⁰	^{\$} 252 ⁰⁰	
	NEW CUSTOMERS (Acquisition) ¹	N/A	N/A	
ESPN GamePlan (3-Pay option also available!)	EXISTING CUSTOMERS (Renewal)	^{\$} 141 ⁹⁹	^{\$} 141 ⁹⁹	
SPORTS CHOICE®	NEW & EXISTING CUSTOMERS	N/A	^{\$} 239 ⁸⁸ /yr.	
FOX SOCCER PLUS	NEW & EXISTING CUSTOMERS	^{\$} 100 ⁰⁰ /mo.	\$100ºº/mo.	
MLS DIRECT KICK™	NEW & EXISTING CUSTOMERS	\$ 99 ⁹⁹	\$ 99 ⁹⁹	



For full Sports Mix functionality, a D10 (or later model) interactive DIRECTV Receiver is required. Access to channels depends on programming package.

8 Pricing is based on either Fire Code Occupancy (FCO) or Estimated Viewing Occupancy (EVO). 1 Any new DIRECTV customer qualifies. 2 Any existing customer who did not take this sports package in the previous season. Eli Manning: James Michelfelder+Therese Sommerseth.

DIRECTV[™] iPad[®] App

Now available for Public, Business and Private Viewing customers



Customers can now control all of their business's DIRECTV Receivers from just one iPad[®]!

- Quickly identify receivers with custom names.
- See what's playing on all your TVs from one screen.
- Channel surf using the DIRECTV programming guide.
- View all current and upcoming sports schedules.
- Requirements:
 - Available to Public, Business and Private Viewing types
 - Compatible with all programming packages
 - Internet connectivity required (Internet Connection Kit)

FREE The app is FREE to download in the App Store on iTunes:

DIRECTV[™] iPad[®] App Once downloaded, register your DIRECTV Business Account on directv.com/apps.

Certain remote control functions require a standard DIRECTV remote. iPad[®] remote control functionality requires an Internet or Wi-Fi connection and is limited to the range of network. Internet access and directv.com login required. Internet connections may vary. Only available on certain Internet-connected receivers. Visit directv.com/apps for complete details. Remote connections may vary. Charges may apply for an Internet Connection Kit and installation. Requires DIRECTV Plus HD DVR (models HR20, HR21, HR22, HR23, HR24), DIRECTV Plus DVR (model R22) or DIRECTV HD Receiver (models H21, H23, H24, H25) connected to broadband. DIRECTV Receiver(s) and the iPad[®] must be connected to the same network. iPad[®] is a registered trademark of Apple Inc.



